

# Financial Impact Survey

To say that the COVID-19 pandemic is unprecedented is an understatement. To better understand the impact on dental practices, all active members were invited to participate in a Financial Impact Survey. In total, 975 members took the survey (702 business owners, 273 non-business owners), representing a 24% response rate. Survey respondents' concerns centered around when practices will reopen; how they can do so safely; how to protect patients and staff; and recovering from the significant financial impact of the pandemic.

The results clearly show that the COVID-19 pandemic has had a major financial impact on both practice owners and non-practice owners alike. This invaluable data gives an accurate picture of what dentists are facing and will help the MDS develop a Return-to-Practice Roadmap for our members that will focus on the areas that are of the greatest concern for our members.

## Financial Impact Survey Results

### Reopening Your Practice Concerns

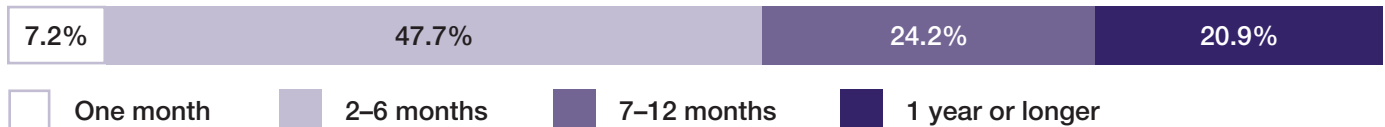
When do you anticipate your office reopening for routine care?



Do you anticipate that you will be working a reduced schedule initially?



When your practice reopens, how long do you think it will take to get your practice back to the level it was at prior to the pandemic?

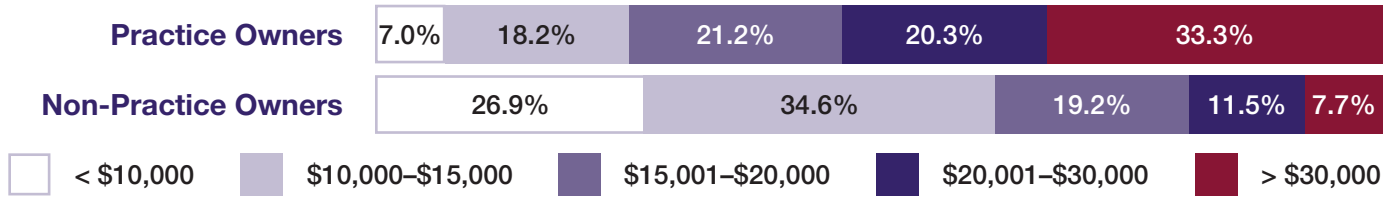


If possible, would you offer COVID-19 testing in your office?

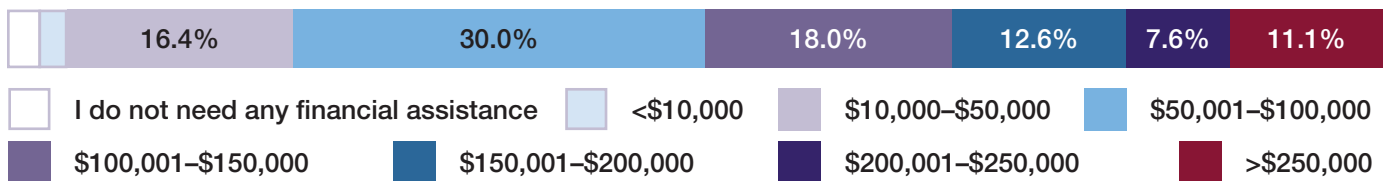


## Finance Resources and Support

How much personal income from dentistry have you lost from March 15 to April 15? Please adjust this amount to reflect any money you may have received in unemployment benefits that would offset the loss.

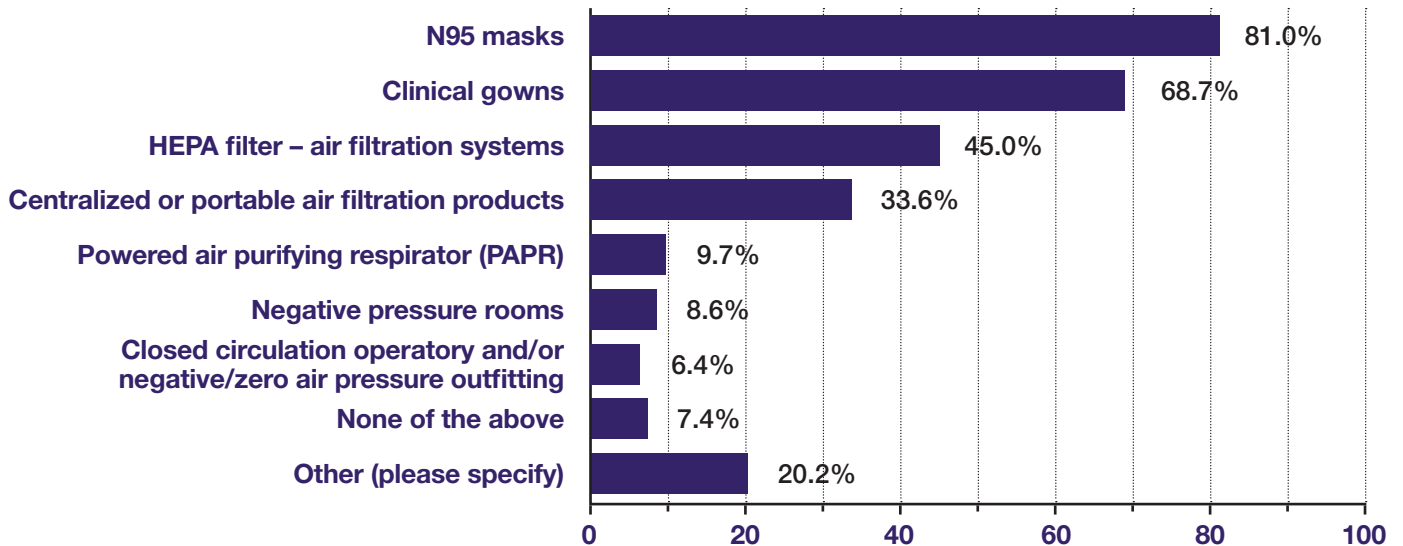


Business Owners – How much practice financial assistance do you estimate needing in order to get through the pandemic?



## PPE and Other Equipment Needs

In response to the pandemic, are you considering adding any of the following to your practice? Check all that apply.



Given the airborne nature of COVID-19 and potential changes to CDC guidelines, do you anticipate needing to purchase additional equipment prior to reopening your practice?

